# **Conference Itinerary**



Sunday, May 7 <sup>th</sup>		
5:30 – 7:30 pm	Welcome Reception	High Rail Rooftop Bar Chattanoogan Hotel
Monday, May 8 <sup>th</sup>		
7:00 – 8:30 am	Breakfast	Ballroom 3 & 4
8:30 – 8:45 am	Welcome	Ballroom 1 & 2
8:45 – 9:30 am	2022 Success & Challenges, Quality Overview	Ballroom 1 & 2
9:30 – 10:30 am	Keynote Speaker: Steve Diggs  After 5 heart bypasses at the age of 39, Steve Diggs determined to go from success to significance. The journey has led Steve to a series of discoveries that he now shares with audiences around the world. Steve calls it Fast-Forward Leadership. These are the concepts that keep Steve's clients on the cutting-edge of industry best practices.	
10:30 – 10:45 am	Break	Chattanoogan Hotel
10:45 – 12:00 pm	New Product Intro Tek-CARE570 wireless nurse call system	Ballroom 1 & 2

# Monday, May 8th (cont.)

12:00 – 1:00 pm	Lunch	Ballroom 3 & 4
1:00 – 2:15 pm	New Product Intro Tek-CARE400 P5 latest generation	Ballroom 1 & 2
2:15 – 3:30 pm	New Product Info Tek-CARE750 fall detection & monitoring system with Vayyar	Ballroom 1 & 2
3:30 pm	Adjourn	
5:00 – 8:30 pm	Dinner & Team Building Activities We leave from the Chattanoogan Hotel at 5:00 for a dinner train ride at the Tennessee Valley Railroad Museum. Come and enjoy your evening with your fellow attendees.	Tennessee Valley Railroad
*6:00 – 9:00 pm	Dinner & Team Building Activities  We leave from the Chattanoogan Hotel at 5:30 for a dinner & cooking class at Sweet & Savory.  Come and enjoy your evening with your fellow att	Sweet & Savory Classroom

<sup>\*</sup>The Dinner & Team Building activity you attend will be stated on your name badge and color coded by activity. Please attend the activity you are registered for. Unfortunately, both activities are **COMPLETELY** booked and we are unable to accommodate any changes.

# Sweet & Savory Classroom - Red

### Dinner Train - Blue

If you did not register for an activity, your name badge will be in black.

# Tuesday, May 9th

7:00 – 9:00 am	Breakfast	Ballroom 3 & 4
9:00 – 10:00 am	Breakout Session 1	
10:00 – 11:00 am	Breakout Session 2	
11:00 – 11:15 am	Break	Chattanoogan Hotel
11:15 – 12:15 pm	Breakout Session 3	
12:15 – 1:15 pm	Lunch	Ballroom 3 & 4
1:15 – 2:45 pm	Future Products Discussion	Ballroom 1 & 2
2:45 – 3:15 pm	2022 President's Club Presentation	Ballroom 1 & 2
3:15 pm	Adjourn	

# **Small Group Panel Discussions**

At the 2023 TEP Conference, there will be small group panel discussions in which TEPs can discuss industry topics in a less formal setting, led by a panel of TekTone specialists and TEPs. The sessions will take place from 9:00 am to 12:15 pm on Tuesday, May 9th. Each group will include all of the following panel discussions:

# **Regional and National Accounts**

Featuring panelists and discussion leaders:

Brian Vitense Brian Harman John Storm Jim Gollner

## **Upselling and Increasing Margins**

Featuring panelists and discussion leaders:

Tim DeBarr Matt Wunderlich Owen Wesstrom Randy Warden

# **How to be Successful Selling Nurse Call**

Featuring panelists and discussion leaders:

Bob Rice Jeremy Mielke Sean Corrigan Brad Hyder Matt Leudtke